

CHAMBERLink

NOVEMBER 2023



SPOOKTACULAR!

CHAMBER YOUNG PROFESSIONALS
HOST FIRST TRUNK OR TREAT

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The Chamber and Chamber Young Professionals hosted a Trunk or Treat Spooktacular event Monday, Oct. 30. More than 25 members donned costumes and handed out candy and promotional materials to families along the trail at William B. Howard Station Park and inside the Chamber Depot parking lot. It was a spooktacular, fang-tastic night indeed!

Yours Truly,



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CHAMBER

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Publication paid for by the Lee's Summit Chamber of Commerce,
Matt Baird, President, 220 SE Main St., Lee's Summit, MO 64063

A LETTER FROM THE PRESIDENT



"Don't forget
to pay your
respects to
all veterans at
our November
monthly
membership
Luncheon."

-Matt Baird, President

The Military Affairs Committee provides welcome bags to all new incoming airmen and their families that includes gift cards and coupons of Chamber member businesses in Lee's Summit, encouraging them to come enjoy all that we have to offer.

If you are interested in supporting Whiteman AFB and veterans, please call or email me and I'd be happy to invite you to attend our meetings.

Don't forget to register and pay your respects to all veterans at our November monthly membership luncheon on Friday, Nov. 17 at 11:30 a.m. at Abundant Life Church Administrative Building.

Make it an awesome day!

Yours Truly,

Matt Baird | President
Lee's Summit Chamber
816.524.2424 | mbaird@lschamber.com

This month, the Lee's Summit Chamber will recognize Veterans Day by hosting our monthly luncheon in their honor.

Hopefully during the months of September and October you were able to see the 20 banners hanging in downtown Lee's Summit that honored military veterans in our community.

The Chamber will honor those veterans at this luncheon by displaying their banners one final time to all who will be in attendance.

I can't think of a better way to show our respect for the service they provided to our country.

The Chamber's Military Affairs Committee helped initiate the Banner Program along with many other great initiatives throughout the year dedicated to the veteran community and Whiteman Air Force Base.

Yes, the Chamber has a "sister" squadron, the 509 Civil Engineer Squadron, that is tasked with providing all the base services to ensure it runs smoothly.

MINGLE AND JINGLE ALL NIGHT
Chamber to host annual Holiday Reception

It's the most wonderful time of the year! Join the LS Chamber for an end-of-year Christmas gathering at the beautiful Lone Summit Ranch Wednesday, Dec. 6 from 5-7 p.m.

Plan to "Mingle and Jingle" throughout the evening as you enjoy tasty appetizers from a variety of Chamber member businesses.

Wet your whistle with frosty beverages and spend time getting to know the many Chamber member nonprofits that are doing great work in our community.

There will be multiple opportunities to visit with friends and network with new faces. Please come dressed in your favorite festive attire.

We can't wait to see you then! Register today to reserve your spot!



NETWORK WITH
CHAMBER YOUNG
PROFESSIONALS

You're officially invited to attend the LS Chamber Young Professionals night of networking at Summit Ice Nov. 29 from 4-6 p.m.

Enjoy hot chocolate, s'mores and warm company. Don't enjoy ice skating? No problem, gather around a fire and chat with new and familiar faces. All young professionals are welcome to attend - even if you aren't a member of the committee.

To learn more about young professionals, contact Denise Elam at delam@lschamber.com.



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LS CHAMBER
Young Professionals



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A SPOOKTACULAR NIGHT!

Chamber hosts first-ever trunk or treat

The Lee's Summit community had a ghoulishly good time Monday, Oct. 30 during the Chamber's first-ever trunk or treat spooktacular hosted by Chamber Young Professionals.

A special shoutout to our 25 vendors for decorating their trunks and tables along the trail with such enthusiasm. Your efforts made this event extra special! And another shoutout to all of our volunteers! Your hard work is so appreciated and does not go unnoticed!

We can't wait to do it all over again next year and make it even more fang-tastic!

The Chamber hosted a contest for Best Decorated Trunk, Best Decorated

Trail Vendor and Best Overall Activity. Community members voted on their favorites. And the results are in!

Best Decorated Trunk: John Coleman with Coleman Equipment
Best Decorated Trail Vendor: Isiah Sykes- American Family Insurance
Best Overall Activity: Amanda Krier with Krier Photo

The Chamber also hosted a Pumpkin Carving Contest, with one creative winner awarded a \$50 gift card from Great Southern Bank. Congrats to Jose and his family for their hard work!

We hope you had an amazing Halloween! Special thanks to Preferred Pediatrics for sponsoring!



Pictured: Best Decorated Trail Vendor Isiah Sykes, Best Decorated Trunk Vendor John Coleman and Best Overall Activity winner Amanda Krier. Far right photo: Pumpkin Carving Contest Winner Jose.



HONORING OUR VETERANS

November Monthly Membership Luncheon

Join us as we honor our veterans who have so bravely served our country during our November Monthly Membership Luncheon at 11:30 a.m. Friday, Nov. 17 at Abundant Life Church Administrative Building.

Our guest speaker is Kelly "Murph" Murphy, who currently works for the Civil Engineering Squadron at Whiteman Air Force Base. Murphy joined the Marine Corps in 1990 at age 18. During his career, he deployed multiple times and served in a variety of units from aviation squadrons to infantry battalions.

In 2020, he competed and won the TV show "Tough as Nails" on CBS Television.

We will also honor the veterans who were displayed on our Veteran Banners throughout the months of September and October.

This luncheon is *sponsored by Legacy For LS Parks Foundation. Register now to reserve your spot!*



LS
LEE'S SUMMIT
CHAMBER

UNLEASH YOUR BUSINESS POTENTIAL

New & Prospective Member Expo Nov. 15 | Bridge Space | 3:30 p.m.



Calling all new and prospective members!

The Chamber is set to host its New & Prospective Member Expo Wednesday, Nov. 15 from 3:30 to 5 p.m. at Bridge Space.

This is an expo-style networking event geared toward new and prospective members, or current members who have not yet plugged into the Chamber.

This is a great opportunity to learn more about what the Chamber offers while networking and meeting new members.

Sponsored by Joey Zarrillo, ZTeam at RE/MAX Heritage and Bridge Space. For more information, contact Lisa Frogge, Director of Membership, at lfrogge@lschamber.com.



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LS Chamber Members supporting other Members

"Summit Strength has worked with Bev and B&T Branding for over 15 years. It is important to keep our brand awareness in the community. We have tried several vendors and online ordering over the years and always come back to Bev. Her communication and personal service cannot be matched."

Lori Knoche and Kathy Decker



"Pro Deo Youth Center has partnered with B&T for almost 10 years for our t-shirts and promotional products. We love working with Bev because she is local and can see the impact our organization has on our shared community. Bev has a heart for supporting our teens, something a random online company wouldn't do."

Melissa Ward and Elaine Metcalfe



"I love using B&T because Bev always finds just the right promotional products that I need for my marketing and branding efforts! She is a true partner!"

Pam Lahey, Community Manager

THE IDONOVAN



Bev Howe - Owner



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MEMBER NEWS

FEED LEE'S SUMMIT

WHISKEY, CIGARS, AND CHOCOLATE

HELP FEED LEE'S SUMMIT

Join Feed Lee's Summit for a night of giving and camaraderie Nov. 10. Indulge in the finer things in life with whiskey, cigars and chocolate featuring Bootleg Bourbon balls, honored with a gold award for best dessert in KC and a silver award for best candy shop in KC. Don't miss out on this unforgettable evening. Get your tickets today and help make a positive difference on the community at www.feedls.org.

GIVE JOY THIS HOLIDAY SEASON

Kids in foster care hurt during the holidays, but gifts help give joy. Last year, FosterAdopt Connect provided gifts to more than 1,500 children during the holidays. With the generosity of donors like you, foster kids can have happier childhoods. To match with a child or donate to support, visit fosteradopt.org/event/givejoy.

HOLIDAY GIFTS

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FIND THE PERFECT GIFT AT COLONIAL GARDENS

Check out a new selection of holiday gifts at colonialgardenskc.com. You can even pre-order a pie — a great way to make life a little easier this time of year.

PLENTY OF OPPORTUNITIES TO NETWORK

Register online at lschamber.com!



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RECESS FOR SUCCESS

Building a Successful Team

4-5:15 p.m. | Nov. 7 | Missouri Innovation Campus

During Brian's coaching career he developed a philosophy in coaching that allowed him to develop a team and a long term program. Now he applies that same philosophy in the workplace to help create a successful team. *Sponsored by Nate Tate The Insurance Guy.*



CHAMBER AFTER HOURS: Budget Blinds

4:30-6 p.m. | Nov. 9 | 239 SE Main St.

Choo-Choo-Choose Budget Blinds to network after hours with professionals, exchange ideas and build valuable connections.



HONORING OUR VETERANS Monthly Membership Luncheon

11:30 a.m. to 1 p.m. | Nov. 17 | Abundant Life Church
Administrative Building

Join us as we honor our veterans who have so bravely served our country. We will also honor the veterans who were displayed on our Veteran Banners. *Sponsored by Legacy For LS Parks Foundation.*



NEW & PROSPECTIVE MEMBER EXPO

3:30-5 p.m. | Nov. 15 | Bridge Space

Calling all new and prospective members! This is an expo-style networking event geared toward new and prospective members, or current members who have not yet plugged into the Chamber.

Sponsored by Joey Zarrillo, ZTeam at RE/MAX Heritage and Bridge Space.



CHAMBER BEFORE HOURS: Coldwater

8-10 a.m. | Nov. 28 | 838 SW Blue Pkwy.

Join us at Coldwater as we complete our service project together, just in time for the holiday season! Chamber members are invited to help Coldwater pack holiday boxes of side dishes for Christmas distribution.

The results are in:

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9.7/10 Booking.com
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Our Christmas Store opens Dec. 4!

MEMBER RENEWALS

The following are this month's renewals and the number of years they've been members:

Link 2 Lee's Summit	1
Legacy for LS Parks Foundation	1
Abacus Accounting Solutions, LLC.	1
Signature at West Pryor	1
Jordan Straits Design	1
D-BAT Lee's Summit.	1
ADT	1
Pan Caliente KC	1
Tyler Birk, Guild Mortgage Loan Officer	1
Vanguard Villas	1
Frannie O. Property Solutions	1
First Bank Mortgage - Mike Cannady, Loan Officer	1
LANE4 Property Group, Inc.	1
Globe Life - DiFilippo Agency	2
Larry Van Tol	2
St. Paul's Episcopal Church.	2
Kelly Construction Group.	2
Treasure Advertising	2
Energy Tech Solutions	2
Adjuster4you.com.	2
Sterling Pharmacy.	2
Taco-Holics Club	2
Petland Lee's Summit.	2
Return to Nature	2
Carmen's Cantina & Mexican Grill	2
FNBO Mortgage - Mortgage Loan Officer	2
Amy Schield Coaching	2
Mathnasium of Lee's Summit LLC.	3
Firebirds Wood Fired Grill	3
Meinershagen & Co., LLC.	4
Real Property Management Consultants.	4
Checklist Media	4
Accounting & Tax Solutions, Inc.	4
The Downtown Deli and FLAVOR Spice Shop & Specialty Food Market	4
ReeceNichols Lee's Summit	5
Heartland Podiatry, PC	5
US Asset Services, LLC	5
Pearl Tavern	5
FosterAdopt Connect.	5
Harbor Hospice	5
Pet Supplies Plus	6
Nothing Bundt Cakes	6
B & B on Madison	6
The Williams Group.	6
Topgolf	7
Select Physical Therapy - EPIC Sports Lodge	7

Ask Cathy Marketing Group LLC, Keller Williams	7
The Goddard School-New Longview	7
Marian Hope.	8
Andy's Frozen Custard	8
Historical Society of Lee's Summit	9
Speaks Chapels	9
Lee's Summit MSTA	10
Bridge Space	10
Summit Park Church	10
Dana R. Arth CPA, LLC.	10
Select Physical Therapy - Douglas St	10
Select Physical Therapy - Melody Lane	10
School of Rock	10
Community Services League.	10
Sarpino's Pizzeria	11
Our Lady of the Presentation Catholic Church.	11
Our Lady of the Presentation Catholic School	11
Command Research, LLC.	12
KC Constructors, Inc.	12
Summit Theatre Group.	12
Law Offices of Jonathan R. Whitehead	12
Pro Deo Youth Center.	13
Bruce Holiman State Farm Insurance.	17
Heritage Companies	17
Morehead Agency, LLC	18
Lee's Summit Roofing.	19
Crowley Furniture	19
Our Lady of the Presentation Early Childhood Center	20
Lee's Summit CARES	21
AssuredPartners.	21
Spilker McKeone & Nelson PC.	24
Space Center Kansas City, Inc.	27
Missouri Central Credit Union	30
Lee's Summit Fire Fighters Local 2195	36
Comcast Cable	38
ABI Corporation	38
Lee's Summit Medical Center	46
Berry Jennings State Farm Insurance	49
Blackwell, Nill & Francois, DDS, PC	50

THANK YOU!

MAKE THE MOST OF YOUR MEMBERSHIP

Package your dollars for 2024!

As you plan for the upcoming year, consider the opportunities the Lee's Summit Chamber provides in promoting your business. Members receive the exclusive opportunity to be a part of the partnership program, in addition to your membership investment.

Chamber partnerships are a unique marketing tool reaching both Chamber member businesses, as well as the local community. Your business automatically gains the publicity and brand recognition you need, in a positive and receptive environment in front of a number of business and community leaders year round.

The Chamber offers a variety of partnerships, allowing you to combine all or some of our events into one package. We have created a menu from which you can customize your partnership. If you are already planning to participate in some of our events, a partnership package can save you money – and gives you great year-round exposure in our weekly e-blasts, Chamber Link newsletter, Chamber publications, signage and more.

Take a look at the next page and consider the opportunities, then select the package that best fits your business.

The deadline to sign up for a 2024 Partnership Package is **Friday, Dec. 8, 2023**. You're welcome to pay in 2023, or may request to be invoiced after the first of the year, depending on your preference. If you have any questions, please call or email President Matt Baird at your convenience at 816.524.2424 or mbaird@lschamber.com.

If you would prefer to sponsor individual events, we will be providing a list of those options in the near future so that you can budget accordingly. These options range from small to large event sponsorships. Monthly event sponsorships are sold on a first-come, first-served basis so if you are interested, we would encourage you to act quickly! Call the Chamber office to reserve your spot.

Partnership LEVELS

PLATINUM	Select up to \$8,100 but pay only \$7,500
GOLD	Select up to \$6,100 but pay only \$5,500
SILVER	Select up to \$3,300 but pay only \$3,000
BRONZE	Select up to \$1,600 but pay only \$1,500



First ever Young Professionals

Holiday Card Drive

'Tis the season for spreading cheer, and we need YOUR help!

Drop-off location: The Lee's Summit Chamber Office

Deadline: Friday, December 15th, 2023

How to Participate:

- Craft or select a beautiful holiday card
- Sign your heartfelt wishes inside
- Our young professionals will take it from there, delivering to the residents at John Knox Village

Remember, it's the little things that make a big difference.

CHAMBER
Young Professionals



SAVE THE DATE: ANNUAL GALA

Most fun event of the year slated for Feb. 17, 2024

The Chamber's annual Gala is scheduled to take place Saturday, Feb. 17, 2024 at John Knox Village!

To learn more or join the task force, contact Director of Special Events Megan Gray at mgray@lschamber.com.

With a live and silent auction, dancing, fantastic food and a VIP Experience, the annual gala is not only a Chamber fundraiser, but also the funnest night of the year!

You won't want to miss what's in store this year. To get involved with planning, we suggest joining our Annual Gala Task Force. The next meeting will take place Tuesday, Nov. 28 at 3 p.m at the Chamber office.



EVENTS THIS MONTH

Please note: All events are subject to change. Please visit LSchamber.com for the most up-to-date information.

November 2

- 8 a.m., Health & Human Services Committee, Lee's Summit Medical Center
- 2 p.m., Ribbon Cutting: Destination Home Team/Crawford Creek Estates

November 7

- 4 p.m., Recess for Success, Missouri Innovation Campus

November 8

- 8 a.m., Business Development Council, Chamber Office
- 8 a.m., Women in Business Conference, Abundant Life Church

November 9

- 8 a.m., Executive Committee Meeting, Chamber Office
- 4:30 p.m., Chamber After Hours: Budget Blinds

November 14

- 8 a.m., Leadership Lee's Summit Program: Closed Meeting
- Noon, Networkers at Noon Leads Group, Johnny's Tavern
- 5 p.m., Partnership Appreciation Event, Closed Meeting

November 15

- 8:30 a.m., Education Committee Meeting, Sylvan Learning Center
- 10:15 a.m., Ribbon Cutting: Xaboo Mephaa LLC, 1196 NE Douglas Rd
 - Noon, Board of Directors Meeting, TBD
- 3 p.m., Ambassador Committee Meeting, Bridge Space
- 3:30 p.m., New and Prospective Member Expo, Bridge Space

November 16

- 4:30 p.m., Business Field Trip: Summit Tech Academy at Paradise Park

November 17

- 7:30 a.m., Governmental Relations Committee Meeting, Missouri Innovation Campus
- 11:30 a.m., Monthly Membership Luncheon, Abundant Life Church Administrative Building

November 21

- 11 a.m., Diversity and Inclusion Committee, Bridge Space

November 28

- 8 a.m., Chamber Before Hours, Coldwater
- Noon, Networkers at Noon Leads Group, Johnny's Tavern
- 3 p.m., Gala Task Force Meeting, Chamber Office

November 29

- 11 a.m., Young Professionals Committee Meeting, Chamber Office
- 4 p.m., Young Professionals Networking Event: Ice Skating, Summit Ice

November 30

- 8 a.m., Council of Chairs, Chamber Office
- 4 p.m., Ribbon Cutting: Rocktops Granite, 2888 NE Independence Ave.



**LEE'S SUMMIT
CHAMBER**

2023 Partners

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Door Systems, Inc
Edward Jones-Joel Wilson
John Knox Village
KC Dumpster
Kansas City Cannabis Co.
Kelly Construction Group
Lee's Summit Medical Center
Midwest Property Resources
MO Association of Trial Attorneys
Performance Foodservice
Salvus TG
Southern Bank
Spilker McKeone & Nelson PC
Sterling Bank of Kansas City
University of Central Missouri-Lee's Summit

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B&T Specialties, LLC
Checklist Media
Chinnery Evans & Nail
Denker Law Firm
Developing Potential, Inc.
Diffactory
Digital Marketing Inc.
Driskill Business Development Group
Farmer's Insurance- Jason Langston
First Federal Bank
GEHA
Harbor Hospice
Johnny's Tavern Lee's Summit
Lead Bank
Lee's Summit Social Services
Level Up Concrete Lifting
LifeGoals Strategies Group/ Rodney Loesch CFP
Longview Funeral Home & Cemetery
Missouri Central Credit Union
Mr. Handyman of Lee's Summit
Parker Swearngin
Simmons Bank
TPC Interiors, Inc.
Unity Village
Weed Man