

CHAMBERLink

JULY 2023

Photos by Jill Frogge



Partner Appreciation Exclusive

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Our partners enjoyed a guided tour of Colonial Gardens, a delicious charcuterie spread and local refreshments while learning updates from Chamber programs at our second quarter Partner Appreciation Exclusive June 21. We are so grateful for our amazing sponsors!

Yours Truly,



LEE'S SUMMIT
CHAMBER

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*Publication paid for by the Lee's Summit Chamber of Commerce,
Matt Baird, President, 220 SE Main St., Lee's Summit, MO 64063*

A LETTER FROM THE PRESIDENT



"Our vision is to be the champion of regional business by creating opportunities for our members' personal and business growth while providing influence to the communities we serve."

This is your official invite to join the staff of the Lee's Summit Chamber as we extend our appreciation to the members of this great organization at our annual membership appreciation event out at Kauffman Stadium July 28.

That's right — before the game starts, we'll have a "Chamber" tailgate with food, beverages, fun and of course, networking, for you, your team, your family, etc ... and then we'll proceed to the stadium where we'll cheer on our boys in blue.

You can register today by visiting the events calendar on the Chamber's website.

Without you, our amazing members, the Lee's Summit Chamber could not host or offer the 300+ events, networking opportunities, committee meetings, programs, and so much more that it does on an annual basis.

To ensure our members are receiving every opportunity to grow and be successful, Chamber staff work diligently to put together a monthly schedule of opportunities for you to take advantage of.

We can't thank you enough for serving on our committees and task forces, volunteering at our monthly and annual events, and helping us lay the groundwork of growth for our 1,030+ members to take advantage of and enjoy.

I'll close by reiterating the Chamber's mission and vision statement:

The Lee's Summit Chamber serves its members by creating a dynamic business environment

founded on leadership, advocacy, collaboration, and success in the Lee's Summit community.

Our vision is to be the champion of regional business by creating opportunities for our members' personal and business growth while providing influence to the communities we serve.

And we couldn't do it without you.

From all of us at the Chamber, thank you!

Yours Truly,

Matt Baird | President
Lee's Summit Chamber
816.524.2424 | mbaird@lschamber.com

AN EVENING AT COLONIAL GARDENS

Chamber Partner Appreciation Exclusive

We had an incredible time at our second quarter Partner Appreciation exclusive at Colonial Gardens last month.

We enjoyed a guided tour of the gardens, a delicious charcuterie spread and local refreshments while learning updates about Chamber Programs.

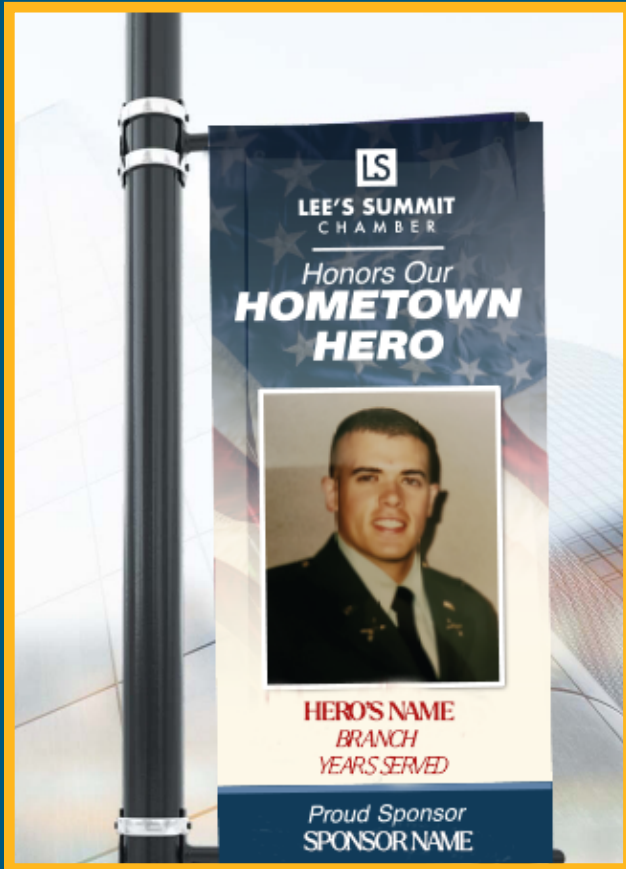
We are so incredibly thankful to our partners for their continued support.

Together, we impact the Lee's Summit community for the better.



THANK YOU TO OUR AMAZING PARTNERS!

HONORING OUR HOMETOWN HEROES



Highlight Your Hero on a Banner in Downtown Lee's Summit!

To highlight and honor our service veterans, the Lee's Summit Chamber will be proudly displaying hero banners throughout downtown Lee's Summit this September!

Banner sponsorships are now open and include your business name at the bottom of the banner and social media highlights throughout the month of September. Cost to sponsor is \$500 per banner.

A portion of the proceeds will go directly toward welcome bags for Whiteman Air Force Base airmen who are new to the Lee's Summit community.

Banners are to be given to the family of those honored or to the sponsoring organization at the conclusion of the month.

To sponsor, simply pay and send a photo of your hero, their branch of service, years served and the name of the business who will be sponsoring.

For more information, contact Chamber President Matt Baird at mbaird@lschamber.com.

RIBBON CUTTINGS





Three Rivers Hospice



Big O Tires



Summit Pet Care



LEADERSHIP LEE'S SUMMIT

Applications Now Open!

Established in 1991 by the Lee's Summit Chamber of Commerce and MCC-Longview, Leadership Lee's Summit was developed to motivate the visionary leaders of the area. Participants acquire knowledge and skills to leave a lasting legacy in the community through this intensive nine-month program.

The Chamber selects 30-35 participants per year using strict criteria, including:

- Motivation and interest to serve in Lee's Summit.
- Potential or existing opportunities for advancement to top leadership positions. Willingness to commit time and energy to complete the program.
- Full support of the corporation/organization that is represented.

Participants attend day-long sessions throughout the year focused on leadership skills, business and government issues, and the history and culture of Lee's Summit.

Leadership Lee's Summit aims to bolster the participants' confidence, knowledge, leadership, and interpersonal skills so they can become distinguished members of the community.



*Meetings for Leadership Lee's Summit take place from September through May on the second Tuesday of every month. Graduation takes place in May.

Program tuition is \$800 for Chamber members and \$1,000 for non-members. The registration fee covers the cost of materials and workshops.

Tuition is payable by the individual, employer or sponsoring organization and is non-refundable after Aug. 26, 2023. Tuition must be paid in full prior to the first class in September.

Applications are due by July 22.

For more information, contact Lisa Frogge, Director of Membership, at lfrogge@lschamber.com.

**Occasionally events and meetings may take place on days other than Tuesdays.*

BUSINESS

SEMINAR

With Todd Long of
Leadership Innovations



We're excited to announce our Performance Leadership Seminar on Aug. 10 with presenter Todd Long of Leadership Innovations! This seminar is based around Todd's book, "Performance Leadership."

Who is This For?

- A person who has the responsibility to help grow and develop the people around them
- Business owners, managers and supervisors — anyone passionate about inspiring growth in others

Participants Can Expect:

- To learn methods of increasing performance while building strong foundations for a healthy culture
- To be equipped with skills and knowledge to intentionally influence the personal growth of others
- To learn how to recognize the natural Growth Phases we undergo to acquire new knowledge and skills
- To better understand the various Emotional States we encounter during the learning process

Need CEU Credits?

This is an approved workshop for CEU credits!

Save the Date!

The seminar will take place from **8:30 a.m. to 3:30 p.m. Aug. 10 at Abundant Life Church's Administrative Building**. Continental Breakfast and Lunch are included in the (nonrefundable) registration fee of **\$150**.

There are currently two open sponsorship opportunities available at \$500 apiece. Contact Matt Baird at mbaird@lschamber.com for more information.

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holiday party or social event?

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brickandmirth@gmail.com
(816) 605-5213
www.brickandmirth.com

Cheetah Crate KC

210 Sw Market
hello@cheetahcratekc.com
(816) 343-8086
www.cheetahcratekc.com

Jaclyn Alcantara

601 SW Haverford Rd.
jalcantara@hoveywilliams.com
(913) 647-9050

K1 Speed

2911 NE Independence Ave.
devin.hill@k1speedkc.com
(816) 704-7223

Molly Dean Team - Flat Branch Home Loan

400 SE 3rd St.
mdt@mollydeanteam.com
(816) 282-2208
www.mollydeanteam.com

New York Life

7500 College Blvd #800
dhswope@ft.newyorklife.com
(816) 898-2908

Newz Room Event/Cafe

15711 E 78th St.
Michruss@live.com
(816) 820-5244

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cmb.2001@yahoo.com
(816) 916-3166

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sean.coffey@realtorreelmediallc.com
(404) 798-9689
www.realtorreelmediallc.com

Refresh Wellness & Counseling LLC

208 SE 3rd St.
ivy@refreshwellnessandcounseling.com
(913) 954-1894
www.refreshwellnessandcounseling.com

Rocktops Granite

2888 NE Independence Ave
jcordel@rocktopskc.com
(913) 490-3435
rocktopskc.com

ServiceMaster DSI

416 SE Fleetway Circle
katie.murphy@smdsi.com
www.servicemasterdsi.com

Summer Moon

P.O. Box 23454
shelly@summermoon.com
(816) 207-6028
www.summermooncoffee.com

Summit Funding Inc

229 NW Blue Pkwy Ste C
lacy.randall@summitfunding.net
(816) 535-3411
www.lacyrandall.com

Summit SD

255 NW Victoria Dr. Ste A
soneill@summitsd.com
(888) 858-6703
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TNC Community

12404 East US Highway 40
kmcgillis@tnccommunity.com
(816) 373-5060
tnccommunity.org

Top Peaks LLC

1407 NW Nicholas Dr.
office@toppeaks.net
(816) 209-5959

MEMBER NEWS

UCM & LS CHAMBER TO HOST COMMUNITY BLOOD DRIVE

Giving blood is a powerful act of kindness. This August, UCM and the Lee's Summit Chamber of Commerce are teaming up to host a community blood drive inside UCM Missouri Innovation Campus' Conference Room.

The Blood Drive will take place Aug. 2 from 11 a.m. to 4 p.m.

For more information, contact Lisa Nelson at lnelson@cbckc.org.

LSR7 CONVOCATION 2023 VENDOR FAIR REGISTRATION NOW OPEN

The LSR-7 School District will host a vendor fair at Convocation 2023 on Aug. 17 from 11 a.m. to 1 p.m. at Lee's Summit West High School.

To sign up to be a vendor, or to learn more, contact Talia Evans at talia.evans@lsr7.net.

LEE'S SUMMIT MEDICAL CENTER UNVEILS EXPANDED ICU

Lee's Summit Medical Center introduced a \$6 million, 6,500-square-foot intensive care unit (ICU) expansion in late May.

For more information, visit leessummitmedicalcenter.com.



MEMBER RENEWALS

The following are this month's renewals and the number of years they've been members:

KD's Books . . . . .	.1
Orchid Aesthetics and Wellness. . . . .	.1
PetSuites Lee's Summit. . . . .	.1
Savannah Rose Coaching. . . . .	.1
Senior Care Authority. . . . .	.1
Hibu Digital Marketing - Lauren Singleton . . . . .	.1
Summit Homes . . . . .	.1
Ferguson Bath, Kitchen & Lighting Gallery. . . . .	.1
The ELITE Team - Supreme Lending. . . . .	.1
The Goat Brewing Co.. . . . .	.1
Twisted Fresh . . . . .	.1
Allegiant Safety Consulting LLC . . . . .	.1
Dan Good Systems LLC . . . . .	.1
Gary Brown Homes, LLC . . . . .	.2
Fairway Independent Mortgage-Austin Gray . . . . .	.2
The TruKC. . . . .	.2
Danny Howell Real Estate . . . . .	.2
County Beverage Company Inc. . . . .	.2
College Hunks Hauling Junk & Moving . . . . .	.2
Terrace Home Health . . . . .	.3
Creekmoor Property Owner's Association, Inc. . . . .	.3
Community Blood Center of Greater Kansas City . . . . .	.3
Paramount Flooring. . . . .	.4
GFL Environmental . . . . .	.4
Dean's Trophies . . . . .	.4
Seventh Wave Insurance. . . . .	.5

Cornerstone Dermatology & Surgery Group. . . . .	.5
BPM Dance Complex . . . . .	.6
Edward Jones - Financial Advisor: Joseph Hyde . . . . .	.7
IBC Carpentry LLC . . . . .	.7
Republic Services . . . . .	.8
Down To Earth Services LLC . . . . .	.9
Fiorella's Jack Stack Barbecue . . . . .	.9
Midwest Neurosciences Institute at Lee's Summit . . . . .	.10
SERC Physical & Hand Therapy (Lakewood) . . . . .	.10
Tarmac International Inc.. . . . .	.11
Heart of America Council, Boy Scouts of America. . . . .	.12
Job One. . . . .	.12
Historic Space at The Stanley . . . . .	.13
Realty Executives of Kansas City. . . . .	.13
Destination Home Team Realtors . . . . .	.14
Farmers Insurance - Ballentine Insurance Agency . . . . .	.14
Aircraft Electronics Association . . . . .	.15
Rockhill Orthopaedic Specialists, Inc. . . . .	.15
LK Communications, LLC . . . . .	.15
Lee's Summit Kiwanis Club. . . . .	.15
Toshiba Business Solutions-MOKS . . . . .	.16
Summit Strength Physical Therapy, LLC. . . . .	.17
Summit Video Services . . . . .	.18
SERC Physical & Hand Therapy (Raintree) . . . . .	.18
MO Assoc. of Trial Attorneys. . . . .	.18
WinterStone Golf Course. . . . .	.20
Oades Brothers Tire & Auto . . . . .	.20
Dynamic Displays, LLC . . . . .	.21
Industrial Repair Technology, Inc. . . . .	.21
Retirement Plan Advisors . . . . .	.21
J.E. Dunn Construction Company . . . . .	.21
Kastle Grinding, L.L.C.. . . . .	.23
Powell Siding Windows & Roofing . . . . .	.25
Wald & Co., Inc. . . . .	.28
ServiceMark Telecom.28
BerganKDV, LTD29
UMB Bank n.a..33
AT & T.42
City of Lee's Summit58
Everg.78

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THANK YOU!



NEW TEACHER BREAKFAST

Three Ways You Can Make a Difference!

The Chamber's Education Committee is excited to welcome approximately 140 new teachers to Lee's Summit this year! We will be hosting a New Teacher Breakfast for these new teachers Aug. 10. To help support our educators, you can donate items for goodie bags, donate gift basket centerpieces or sign up to sponsor the event.

GIFT BAGS

- Businesses are invited to donate items to be included in goodie bags for each new teacher. These items will be utilized in the classroom.
- Suggested items include dry erase markers, crayons, pencils, pens, notebooks, etc.
- Please deliver items to the Chamber by Monday, Aug. 7.
- No coupons or brochures, please.

GIFT BASKETS

- Businesses are invited to put together gift baskets filled with classroom supplies for teachers.
- These gift baskets will be used as centerpieces during the New Teacher Breakfast and lucky winners will get to take them back to their classrooms.
- We ask that each basket have a minimum value of \$50.
- New teachers range from teaching Kindergarten to High School, so feel free to be creative!
- Businesses can also donate monetarily; the Chamber will build a basket on your behalf.

SPONSORSHIP

- Businesses are invited to sponsor this beloved annual event!
- Attendees are welcomed with a catered breakfast, learn updates from LSR-7 administration and hear from the 2022 Teacher of the Year.
- Several sponsorships are still available.
- For more information, contact Megan Gray, Director of Special Events, at mgray@lschamber.com.

JOIN THE CHAMBER

UNLEASH YOUR BUSINESS POTENTIAL

PROSPECTIVE NEW MEMBER EXPO

**AUG. 9 | 3:30-5 P.M. | CONNECT COWORKING
3350 NE RALPH POWELL RD.**



 **ENTER TO WIN A \$100 GIFT CARD!**

Unleash your business potential this August at our Prospective New Member Expo!

Sponsored by Joey Zarrillo, ZTeam at RE/MAX Heritage and Connect Coworking, this exciting event is perfect for guests, prospective members and new members who would like to learn more about getting involved and plugged into the Chamber.

Chamber members are encouraged to invite others who may be interested.

Learn about the benefits to belonging to the Chamber and enter a drawing to win a \$100 gift card!

We can't wait to see you there!



Promote Your Business in Front of Thousands this September!

Oktoberfest 2023 is set for the last full weekend in September — Sept. 22-23 and carnival-only on Sept. 24!

More than 100,000 fill the streets of Downtown Lee's Summit to enjoy sizzling brats, German meals, a Wagon Parade, Kids Street vendors, arts and crafts and live entertainment!

This festival provides multiple chances to promote your business to potential customers — including several lucrative sponsorship opportunities!

To learn more about how to get involved, contact Director of Special Events Megan Gray at mgray@lschamber.com and stay tuned to the Chamber's event calendar at www.lschamber.com/events.

XXXXXX

STATE OF THE ECONOMY LUNCHEON

Hear from One of the Premier Economists in the World

Join us Friday, July 21 from 11:30 to 1 p.m. as we hear from a leading expert in economics on the current state of the economy.

Dr. Chris Kuehl is a Managing Director of Armada Corporate Intelligence. He provides forecasts and strategic guidance for a wide variety of corporate clients around the world.

He is the chief economist for several national and international organizations – Fabricators and Manufacturers Association, National Association of Credit Management, Finance, Credit and International Business and the Business Information Industry Association. He is also the economic analyst for several state accounting societies – Missouri, Kentucky, Tennessee and Kansas.

Dr. Kuehl will share his insights into economic outputs, trends and share what we can expect in the foreseeable future.

Register now at www.lschamber.com/events.

Sponsored by



*Guest Speaker Chris Kuehl,
Managing Director
Armada Corporate Intelligence*



OVERCOMING IMPOSTER SYNDROME Young Professionals Luncheon

Imposter Syndrome, or the feeling of self-doubt and anxiety that can cause you to procrastinate or even over-prepare, is a common problem with Young Professionals today.

Many rationalize and dismiss their own achievements — saying, "I was just lucky." Many feel unworthy of success or even fraudulent. How can we break this cycle of perfectionism and self-doubt?

How can we gain the confidence to overcome our fears to rise in the ranks of our careers?

Join us on July 18 from 11:30 a.m. to 1 p.m. at Weichert Realtors - CJ Properties as we hear from Professional Life Coach Amy Schield.

She'll help teach you how your brain works, and how to make it work for you to make overwhelm, indecision, fear of failure, and self-criticism a thing of the past.

For more information, contact Denise Elam, Director of Marketing and Communications, at delam@lschamber.com.

PLENTY OF OPPORTUNITIES TO NETWORK

Register online at Ischamber.com!



RECESS FOR SUCCESS

Networking Your Way to New Relationships

4-5:15 p.m. | July 11 | Missouri Innovation Campus

Enhance your networking skills while learning how to enhance your personal brand image so people will take you seriously with Garrett Gardner of FULL VOICE.

CHAMBER AFTER HOURS

4:30 p.m. | July 13 | Country Club Bank | 32 SE 3rd St.

Join us for some afternoon fun at Country Club Bank during Chamber After Hours! Come for the networking, stay for the fun raffles, refreshments and community!

JACKSON COUNTY LEGISLATIVE BREAKFAST

8 a.m. | July 14 | MCC Longview | 500 SW Longview Rd.

Attend to hear committee updates and to ask your legislators questions while you enjoy breakfast catered by Los Cabos. *Sponsored by MCC Longview in coordination with the Lee's Summit, Blue Springs, Grandview, Independence, Raytown and South KC Chambers.*

MONTHLY MEMBERSHIP LUNCHEON

11:30 a.m. | July 21 | Missouri Innovation Campus

Learn the state of the economy with guest speaker Chris Kuehl, one of the premiere economists in the world. *Sponsored by Job One.*

CHAMBER BEFORE HOURS

7:30 a.m. | July 25 | Paths Law Firm | 5008 NE Lakewood Way

The early bird gets the coffee! Network with us at Paths Law Firm Tuesday, July 25 from 7:30 to 8:30 a.m. Come for the coffee and pastries from Overboard Coffee and leave with a new connection!

MEMBER APPRECIATION DAY AT THE K

4:30 p.m. | July 28 | Kauffman Stadium

Nothing is more important to us here at the Chamber than our members. We're hosting a member appreciation night at the K on Friday, July 28th. You are invited to a Royals tailgate party with food, beverages and fun for all our members.

EVENTS THIS MONTH

Please note: All events are subject to change. Please visit LSchamber.com for the most up-to-date information.

July 11

- 8 a.m., Ambassador Committee, Chamber Office
- 9:15 a.m., New Member Orientation, Chamber Office
- Noon, Networkers at Noon Leads Group, Johnny's Tavern
- 4 p.m., Recess for Success, Missouri Innovation Campus

July 12

- 8 a.m., Business Development Council, Chamber Office

July 13

- 8 a.m., Executive Committee Meeting, Chamber Office
- 4:30 p.m., Chamber After Hours, Country Club Bank

July 14

- 8 a.m., Jackson County Legislative Breakfast, MCC Longview

July 18

- 10 a.m., Ribbon Cutting: Summit SD, 255 NW Victoria Dr. STE A
- 11 a.m., Diversity and Inclusion Committee, Connect Coworking, LLC
- 11:30 a.m., Young Professionals Luncheon, Weichert Realtors- CJ Properties

July 19

- Noon, Board of Directors Meeting, TBD
- 2 p.m., Ribbon Cutting: ServiceMaster DSI, 416 SE Fleetway Circle

July 20

- 3:30 p.m., Military Affairs Committee Meeting, American Legion Building
- 3:30 p.m., Oktoberfest Committee Meeting, Connect CoWorking, LLC

July 21

- 11:30 a.m., Monthly Membership Luncheon: State of the Economy, Missouri Innovation Campus

July 25

- 7:30 a.m., Chamber Before Hours, Paths Law Firm
- Noon, Networkers at Noon Leads Group, Johnny's Tavern

July 26

- 11 a.m., Young Professionals Committee Meeting, Chamber Office

July 27

- 11 a.m., Ribbon Cutting: Luther Mazda, 975 SE Oldham Pkwy.

July 28

- 4:30 p.m., Chamber Membership Appreciation Night at the K, Kauffman Stadium



**LEE'S SUMMIT
CHAMBER**

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