

CHAMBERLink

JANUARY 2023



Holiday Reception 2022

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The Chamber hosted our annual Holiday Reception on December 8th, 2022. The event was a hit with 350+ in attendance. Thank you to our Presenting Sponsor, Aristocrat Motors, and our participating food vendors for making the event possible!

Yours Truly,



LEE'S SUMMIT
CHAMBER

2023 BOARD OF DIRECTORS

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Central Bank of the Midwest

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City of Lee's Summit

Dr. David Buck
R-7 School District

Kathrine Swanson
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Matt Baird, IOM President

Cathy Young, IOM, Director of Operations

Denise Elam, Director of Marketing & Communications

Megan Gray, Director of Special Events

Lisa Frogge, Director of Member Services & Ad Sales

Josh Lowe, Marketing Coordinator

Linda Driskill, Member Services Coordinator

*Publication paid for by the Lee's Summit Chamber of Commerce,
Matt Baird, President, 220 SE Main St., Lee's Summit, MO 64063*

Greetings from the 2023 Chair of the Board

As your 2023 Chair of the Lee's Summit Chamber of Commerce, I look forward to a successful year of networking, exciting events and the growth of this wonderful organization. I want to take the time to reach out to our membership, both new and longstanding, to thank you for making the Lee's Summit Chamber a continued success. As I begin my term as Chair of the Board, I am excited for what 2023 holds.



This year, the Chamber has a host of objectives which include:

- Be the catalyst and business leader in our community and Eastern Jackson County
- Advocate for area businesses at the local, state and national levels
- Expand our educational opportunities for personal and professional growth
- Achieve budgeted goals for new members as well as achieve the high retention rate surpassed in 2022
- A successful year of events including the Annual Gala, our annual Golf Classic, annual Women's Conference; Mega Chamber Party and Oktoberfest just to name a few.

I am excited to build on our successes and continuously look for new opportunities for growth. If you are a new Chamber member or have not been to an event in some time, I encourage you to make the most of your membership. Seek out a Board Member or Chamber Staff and introduce yourself. Explore the many opportunities the Chamber has to offer. In addition to our annual events, the Chamber offers educational seminars, monthly luncheons, and various networking opportunities. I challenge you to get involved.

The Chamber presents an opportunity for all members to grow their network, and in turn, grow their business. It can allow you to forge professional and personal relationships which can last for many years. I invite all of you to make connections and be active in what I believe is one of the best resources our community has to offer. If you want to get involved in making the Chamber a continued success, please join one of our committees, attend an event, sponsor an activity, volunteer or invite a guest.

Thank you for the opportunity to serve as the Chair of the Board, I look forward to seeing you throughout 2023.

Yours Truly,

Kristi Johnson-Ware, 2023 Chair of the Board
Central Bank of the Midwest



Save the Date for 'A Night with the Chamber' Annual Gala on February 18, 2023

Planning for the Lee's Summit Chamber's Annual Gala is underway and we're excited for an elegant, fun-filled evening with nearly 500 Chamber members and guests. VIP Pre-Party will start at 5:00 p.m. with Doors Opening at 6:00 on Saturday, February 18, at The Pavilion at John Knox Village. Meet us on the red carpet for an elegant event with entertainment, live and silent auctions, networking, a catered dinner and much more.

With hundreds of members and guests in attendance, the Annual Gala is a great opportunity to show your support and gain exposure through the live and silent auctions. Customize your donation to represent your business. Ideas for donations include:

- Apple products
- Drone, Fitbit, GoPro, etc.
- Gift Cards
- Chef's table at a restaurant
- Concert tickets/suite
- Staycation package
- Hot air balloon ride
- Club memberships
- VIP tours/experiences
- Private party for a group
- Season tickets to local theatres, symphony, etc.
- Kids toys & accessories
- Topgolf party
- Sporting event tickets
- House and Home Gift Baskets
- Wine or liquor tastings

If you are able to donate an item or gift certificate, please **contact Megan Gray at mgray@lschamber.com**, and be on the look out for online donation signups coming out soon.

Watch your mailbox for invitations with information about ticket sales.



GALA WEBSITE

Sponsorships & Marketing Opportunities

As you plan your advertising for 2023, don't forget the benefit of marketing through the Chamber. Available only to our members, you receive the exclusive opportunity to sponsor signature events, networking and advocacy events, as well as, marketing through Chamber communications.

A few examples (among *many* more)

Monthly Membership Luncheon: \$350, Listed on online calendar, newsletters, representative to speak 3-4 minutes at event, two complimentary tickets, opportunity to place marketing materials at tables.

Chamber After Hours: \$250, A lively networking event held at the sponsor's location. Get approximately 40 members in the doors of your business and showcase everything you have to offer. It's an ideal atmosphere to market your business to Chamber members.

Chamber Before Hours: \$200, Sponsors host a caffeinated meet-and-greet session for early birds at their business. These easy-going events bring approximately 35 members into your business on average. It's a great way to promote your business to multiple members at once over a cup of coffee.

Chamber events reach a broad audience with opportunities to engage with other businesses, business owners, Lee's Summit residents and more. Sponsorships are a great way to show support and show off your business in the community.

We are currently securing sponsorships for 2023 with many spots already filled, so if you are interested or would like more information, contact Megan Gray at 816.524.2424 or by email at mgray@lschamber.com.

Congratulations to the 2022 Chairman's Club



Bill Baird
Baird Realty Group



Darrell Leven
Individual Member



John Beaudoin
KC Communications & Media
Matters



Bob Glaser
CommunityAmerica Credit
Union



Bev Howe
B & T Specialties



Lisa Pycior
Cartridge World-Lee's
Summit

2022 Holiday Reception



Thank You to our Participating Food Vendors & Non Profits

Food Vendors: Andy's Frozen Custard, Chef Aristo's Curbside & Catering, Cosentino's Price Chopper (Raintree) , Cosentino's Price Chopper (Lakewood), Cooper's Hawk Winery & Restaurant, Dutzel's Catering, Embrace the Grape Beverage Catering, Ground Roots Coffee, Jose Pepper's Lee's Summit, LLC, Nakia's Sweet SinSations, Nothing Bundt Cakes, Flavor & The Downtown Deli, Wings 4 Water, County Beverage Company Inc., Jason's Deli, Johnny's Tavern, Macadoodles of Lee's Summit, Shake Shack, Summit Pizza, The Goat Brewing Co., Roots. Seasonal Cuisine, Third Street Social, Firebirds Wood Fired Grill, Hy-Vee, Inc.- East, Hy-Vee, Inc. – West

Non-Profits: Camp Quality Greater Kansas City, Community Blood Center of Greater Kansas City, Coldwater, FosterAdopt Connect, Hillcrest Transitional Housing, Hope House, Job One, Langsford House: Group Home for Boys, One Good Meal, Paws & Pals, Pawsperity, Pro Deo Youth Center, REHOPE formerly Restoration House of Greater Kansas City, Resource Health Services – Lee's Summit, Rotary Club of Lee's Summit, Wings 4 Water

YP Volunteer Event



Chamber Volunteer Event



Ribbon Cuttings

Summit Integrity Automotive



Summit Integrity Automotive is a dream come true for co-owners Bobby Green and Trent Switzer! The two opened their auto shop three months ago with a focus on trust, honesty and integrity.

summitintegrityauto.com

Puppies and Baby Goats

Get noticed.

2023
HAPPY NEW YEAR

How is your company getting noticed and creating brand awareness?

Note: We are not suggesting purchasing a company dog or shaving a logo on a baby goat

Custom logo'd products are a must to create brand awareness.
*Giveaways *Tradeshows *Prospecting Gifts *Referral Gifts *Sales Tools
*Corporate Wear *Spirit Wear and so much more.

MIX & MATCH
BLADE & HANDLE COLORS: One of many great Winter Logo'd Items

FOAM HANDLE SNOWBRUSH
• Upgrade your windshield cleaning experience with this ultra heavy-duty blade and ergonomic grip foam handle.
264FA
AS LOW AS \$7.95

DELUXE SNOWBRUSH ICE SCRAPER
• 21.8" Handle makes reaching across roofs and windshields easy!
• Available in 8 handle colors
2224
AS LOW AS \$9.95

9" VISOR CLIP ICE SCRAPER
• Great promo item under \$5: low cost and high value!
• Built-in clip keeps the scraper within reach!
950
AS LOW AS \$9.95

B&T
BRANDING

Bev Howe - Owner

Browse our website as an idea generator and then share with us which items or a category that interests you. Let us take it from there and email you back options that have stock availability, specials, and fit your budget. **YOUR TIME IS VALUABLE** and item choices can be overwhelming.

Our 23 years of experience saves you time.

Web: www.bandtspecialties.com
Email: bev@bandtspecialties.com

Welcome to our Newest Board Members



Gina Goodwin
GEHA



Lynn Hinkle
Great Southern Bank



Kelley Manning
Beyond Wealth Advisors



Drew Reynolds
Edward Jones



Joey Zarrillo
ReMax Heritage

Lee's Summit R-7 School District

PRESS RELEASE

RELEASE DATE: Jan. 5, 2023

For more information, contact Executive Director of Public Relations Katy Bergen,
katy.bergen@lsr7.net.



Lee's Summit R-7 School District, Chamber of Commerce Invite Nominations for 2023 Excellence in Teaching/Teacher of the Year awards

The district also announces Support Staffer of the Year program

The Lee's Summit R-7 School District is accepting nominations for the 2023 Lee's Summit Chamber of Commerce Excellence In Teaching/LSR7 Teacher of the Year Award. All community members, parents, and stakeholders are invited to nominate. Twelve LSR7 teachers will receive this year's Excellence In Teaching Award. They will also become a finalist for the Lee's Summit School District's annual Teacher of the Year Award. The district's Teacher of the Year advances to compete in the Missouri State Teacher of the Year program.

Any certificated pre-K-12 teacher, counselor or library media specialist is eligible to be selected as Teacher of the Year. All candidates must have been employed at least five years with the district. Former Excellence In Teaching Award winners who are nominated again are eligible for consideration to receive one of three Teacher of Distinction awards. Teachers of Distinction also interview for Teacher of the Year.

In addition, for the first time ever, the district will host a Support Staffer of the Year awards program alongside its Teacher of the Year program for all non-administrative employees who are not eligible for Teacher of the Year. Any LSR7 employee who has been employed by the School District for at least one year in a non-teacher certificated role that is not administrative or supervisory is eligible for this award.

The Excellence In Teaching and Teacher of Distinction award recipients will be selected by a committee of LSR7 staff and representatives from the Chamber of Commerce. Six Support Staff of the Year finalists will be selected by a roundtable of district administrators. The 12 Excellence In Teaching winners and Teacher of Distinction honorees will be announced in the spring and honored at an April reception, where the Teacher of the Year will be announced. Support Staffer of the Year finalists will also be announced in the spring and celebrated at the same event.

Nomination forms are available on the Lee's Summit R-7 School District Teacher of the Year website, LSR7.org/TOY. Jan. 31, 2023 is the deadline for nominations.



Chamber Scholarship Program

Do you, or someone you work with have a senior graduating this year? They could be eligible for a \$1,000 scholarship!

The Chamber believes education is the foundation of our future and we're committed to providing financial assistance to promising high school seniors with a strong work ethic. The Lee's Summit Chamber of Commerce strives to enhance and enrich education and economic opportunities for the region's rising workforce in Eastern Jackson County.

The Lee's Summit Chamber of Commerce Education Committee awards five \$1,000 scholarships each year to graduating high school seniors who have demonstrated a strong work ethic, commitment to community involvement, and endless pursuit of growth and improvement in all aspects of their lives.

There will be one scholarship winner selected from each of the three Lee's Summit public high schools, one from a Lee's Summit private high school, and one from a school outside the district (Blue Springs, Overland Park, Raymore, Independence, etc.) The scholarship must be used within the same year it is received.

Scholarship Requirements

- Be pursuing a higher education degree from an accredited institution
- Have a minimum 3.0 cumulative, unweighted GPA at 7th semester
- Have at least one parent or guardian working full-time for a company/organization that is a member in good standing of the Lee's Summit Chamber
- Students must submit an application and one-page typed resume and have their guidance office submit an official copy of their transcript to the Chamber.

Scholarship Application opens January 9th.

Welcome to Our Newest Chamber Members

Aunt Mildred's #10 LLC

Earstin Sanders
10805 E TRUMAN ROAD
INDEPENDENCE, MO 64052
(816) 709-3912
E: auntmildreds10@gmail.com
auntmildreds10.com

Keller Williams Diamond Partners-The Montalvo Group

James Montalvo
5652 NE NORTHGATE XING
LEE'S SUMMIT, MO 64064
(913) 284-5209
E: Jamesmontalvo@kw.com
jamesmontalvo.kw.com

Pan Caliente KC

Silvia Miguel
3920 SW WINDJAMMER CT
LEE'S SUMMIT, MO 64082
(816) 778-9005
E: contact@pancalientekc.com
Pancalientekc.com

PostNet

Paul Fleming
312 SW GREENWICH
LEE'S SUMMIT, MO 64082
(816) 537-5559
E: MO111@postnet.com
postnet.com

Tyler Birk, Guild Mortgage Loan Officer

Tyler Birk
255 NW BLUE PARKWAY
SUITE 202
LEE'S SUMMIT, MO 64063
(816) 695-1070
E: tbirk@guildmortgage.net
guildmortgage.com/tylerbirk

Randy Wlans

5448 NE NORTHGATE CIR
LEE'S SUMMIT, MO 64064
(630) 770-9303
E: randywians@gmail.com

Member Renewals

The following are this month's renewals and the number of years they've been members:

Walmart – North	38
Hy-Vee, Inc.-East	32
Citizens 4 Progress	27
SecurityOne Services, Inc.	27
Space Center Kansas City, Inc.	26
Spilker McKeone & Nelson PC	23
Ross Miller Cleaners	22
Baird Realty Group	20
Rotary Club of Lee's Summit	20
Marshall's Lawn Service, Inc.	19
The Summit Church	19
LSCV CPAs	18
Drayton W. Riley State Farm Agency	15
Tim & Jana Allen - Realty Executives of Kansas City	13
Control Service Co. Inc.	13
Lee's Summit Community Church	13
Rob Ellerman Real Estate Sales	13
Hope House	12
Cynda Sells Realty Group LLC	12
KC Constructors, Inc.	11
Heartland Quality Heating & Cooling LLC	9
Midwest Neurosciences Institute at Lee's Summit	9
Treo Marketing	9
TPC Interiors, Inc.	7
Advanced Sports & Family Chiropractic & Acupuncture	8
Zucca & Daughters & Sons Roofing Co. Inc.	8
Ameriprise Financial Services, LLC	7
ULTRAX Aerospace, Inc.	7
Coleman Equipment	5
Luminate Home Loans-Lauren Wittig Team	5
Samyn & Martin, LLC	5
The Williams Group	5
Camp Quality Greater Kansas City	4
Cullum & Brown of Kansas City, Inc.	4
Midwest Distribution	4
Show Me Ready Mix LLC	4
United Way of Greater Kansas City	3
Avid Communications	2
College Hunks Hauling Junk & Moving	2
Smart Exteriors LLC	2
Dave Leon Painting	1
Google Fiber	1
Sterling Bank - Kansas City Branch	1
The DRIPBaR Lee's Summit	1
The Level Salon	1

Thank you for your continued support!

December Networking Opportunities & Seminars

Register for the events below online at LSchamber.com under the Calendar of Events



4:30 - 6 pm, Thursday, January 12
Chef Aristo's Eatery
862 SW Blue Pkwy

Opa! An evening in Greece!

Join us for a fun evening of networking with fellow Chamber members, and have some tasty bites made by Chef Aristo!



7:30 - 8:30 am, Tuesday, January 24
Location TBD

Kick Off the New Year over a cup of coffee with fellow Chamber members!

Join us for LUNCH

Yours Truly, **LS** **LEE'S SUMMIT**
CHAMBER

11:30 –1 pm, Friday, January 20
Location: Abundant Life

Good News Luncheon- Come listen to our Local City Organizations, and colleges update us on their accomplishments in 2022, and what they are looking forward to in 2023.

Sponsor: Mindful Momentum

RECESS for SUCCESS

exercising your mind, strengthening your business

How to Hire the Right Candidate and Retain Them!
4-5:15 p.m. | January 10
Missouri Innovation Campus

The LS Chamber is excited to start off 2023 with a topic that was one of the most requested, hiring and retaining good talent for your organization/business. We are lucky to have Fred Lane, recruiting specialist for the city of Lee's Summit, share his expertise on this subject and what you need to do in order to have a great team representing your business.

Speaker- Fred Lane, Recruitment Specialist, City of Lee's Summit

Sponsor- American Family Insurance, Brian Hubert

EVENTS THIS MONTH

Please note: all events are subject to change. Please visit LSchamber.com for the most up-to-date information.

January 9

- Scholarship Application available online for High School Seniors

January 10

- 4 pm, Recess for Success, Missouri Innovation Campus

January 11

- 1 pm, Young Professionals Luncheon, Central Bank-291 Hwy

January 12

- 8 am, Health & Human Services Committee Meeting, TBD
- 4:30 pm, Chamber After Hours, Chef Aristo's Eatery

January 18

- 8:30 am, Education Committee Meeting, Mason Elementary
- 1 pm, Annual Gala Task Force Meeting, Chamber Office

January 20

- 11:30 am, Monthly Membership Luncheon, Abundant Life

January 24

- 7:30 am, Chamber Before Hours, TBD

January 25

- 11 am, Young Professionals Committee Meeting, Chamber Office

January 27

- 8:30 am, Fun Friday, Bridge Space

January 31

- 8 am, Ambassador Committee Meeting, Chamber Office
- 9 am, New Member Orientation, Chamber Office

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GOLD

Central Bank
Great Southern Bank
Security Bank
Tingle Flooring

SILVER

B Positively Promoting U
BerganKDV
Beyond Wealth Advisors
Budget Blinds
BV Contracting Solutions
CEAH Realtors
Citizens Bank & Trust
CommunityAmerica Credit Union
Dog Training Elite
Door Systems, Inc
Edward Jones-Joel Wilson
John Knox Village
KC Dumpster
Kansas City Cannabis Co.
Kelly Construction Group
Lee's Summit Medical Center
Midwest Property Resources
MO Association of Trial Attorneys
Performance Foodservice
Salvus TG
Spilker McKeone & Nelson PC
Sterling Bank of Kansas City
University of Central Missouri-Lee's Summit

BRONZE

AFC Heating and Cooling
B&T Specialties, LLC
Checklist Media
Chinnery Evans & Nail
Denker Law Firm
Developing Potential, Inc.
Diffactory
Digital Marketing Inc.
Driskill Business Development Group
Farmer's Insurance- Jason Langston
First Federal Bank
GEHA
Harbor Hospice
Johnny's Tavern Lee's Summit
Lead Bank
Lee's Summit Social Services
Level Up Concrete Lifting
LifeGoals Strategies Group/ Rodney Loesch CFP
Longview Funeral Home & Cemetery
Missouri Central Credit Union
Mr. Handyman of Lee's Summit
Parker Swearngin
Simmons Bank
TPC Interiors, Inc.
Unity Village
Weed Man