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DECEMBER 2023

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With powerful keynote speakers, curated breakout sessions and a shopping expo with local craft vendors, the 2023 Women in Business Conference Nov. 9 was a day well spent! Special thanks to our title sponsor Country Club Bank for your support!

Yours Truly,



LEE'S SUMMIT
CHAMBER

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Megan Gray, Director of Special Events

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Linda Driskill, Member Services Coordinator

Publication paid for by the Lee's Summit Chamber of Commerce,
Matt Baird, President, 220 SE Main St., Lee's Summit, MO 64063

A LETTER FROM THE PRESIDENT



"I can't help but be amazed at not only our wonderful community, but more importantly, our wonderful board of directors, members and volunteers."

-Matt Baird, President


As we reflect on 2023, I can't help but be amazed at not only our wonderful community, but more importantly, our wonderful board of directors, members and volunteers. Yes, this is when we all set aside time to be thankful for what we have and each other and that's exactly what I think of when I reflect on the year — you, our members and our blessed community.

Next year is ramping up to be full of activity —from educational programs, advocacy efforts, Leadership Lee's Summit, professional development opportunities designed to connect people and help businesses grow, and, of course, events — from our must-attend monthly luncheons to the celebrations of the year at our annual gala, the annual golf tournament, Oktoberfest and the much-anticipated Women in Business Conference.

Lastly, none of this could be done without the amazing staff this Chamber is blessed to have overseeing it all.

A special 'Thank You' to Denise, Megan, Lisa, Cathy, Linda, Janet, Isabelle and Josh. What a wonderful group of talented individuals I'm lucky to call our TEAM!

Cheers to a successful 2024!

Yours Truly,

Matt Baird | President
Lee's Summit Chamber
816.524.2424 | mbaird@lschamber.com

It's hard to believe but 2023 is coming to a close. The Chamber is in full holiday mode as the Chamber elves have gone all out with decorations and it seems like my workouts have increased because of all the delicious goodies coming through the door.

As we reflect on 2023, I can't help but be amazed at not only our wonderful community, but more importantly, our wonderful board of directors, members and volunteers. Yes, this is when we all set aside time to be thankful for what we have and each other and that's exactly what I think of when I reflect on the year — you, our members and our blessed community.

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Yours Truly,



Matt Baird | President
Lee's Summit Chamber
816.524.2424 | mbaird@lschamber.com

MINGLE AND JINGLE ALL NIGHT
Chamber to host annual Holiday Reception

It's the most wonderful time of the year! Join the LS Chamber for an end-of-year Christmas gathering at the beautiful Lone Summit Ranch Wednesday, Dec. 6 from 5-7 p.m.

Plan to "Mingle and Jingle" throughout the evening as you enjoy tasty appetizers from a variety of Chamber member businesses.

Wet your whistle with frosty beverages and spend time getting to know the many Chamber member nonprofits that are doing great work in our community.

There will be multiple opportunities to visit with friends and network with new faces. Please come dressed in your favorite festive attire.

We can't wait to see you then! Register today to reserve your spot! *Presented by Country Club Bank.*



GIVE THE GIFT OF TIME THIS HOLIDAY SEASON

Join Chamber Young Professionals for two upcoming gift wrapping opportunities with local nonprofits: **Dec. 7 from noon to 2 p.m. at Hillcrest Transitional Housing** and again **Dec. 14 from 2-4 p.m. at Pro Deo Youth Center.**

Chamber Young Professionals are also hosting a **Holiday Card Drive** to benefit the residents of John Knox Village. Stop by the Chamber office to **drop off your signed cards by Dec. 15.**

For more information, **contact Denise Elam at delam@lschamber.com.**



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THE SEASON OF GIVING Chamber angel tree benefits local nonprofits

The Chamber is proud to support Langsford House: Group Home For Boys, Pro Deo Youth Center and Home Instead this year as an official Angel Tree location.

The Angel Tree program is an annual initiative during the holiday season that provides gifts of new toys, winter coats, clothing, and other helpful items to those in need.

If you are interested in participating, stop by the Chamber office to choose an individual (or two) and bring the unwrapped gift back to the Chamber no later than Dec. 11th.

This is a great opportunity to give back to your community and bring joy to many this holiday season. For more information, **contact Megan Gray** at mgray@lschamber.com.



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WOMEN IN BUSINESS CONFERENCE

The Bee Effect: Empower Your Hive

With powerful keynote speakers, curated breakout sessions and a shopping expo with local craft vendors, the 2023 Women in Business Conference was a day well spent!

The morning kicked off with coffee and shopping followed by our first key-note speaker, Dr. Michelle Robin, with an impactful message about how community nourishes your wellbeing.

After an amazing lunch by The Downtown Deli and FLAVOR Spice Shop & Specialty Food Market, our afternoon keynote speaker Pamela Potts taught us how to elevate and excel our leadership.

The conference featured six breakout session options — Natural Network-

ing with Kelly Lightfoot, Transformative Marketing with Abigail Pumphrey, Time Management- It's a Mindset with Amy Schield, Women, Wealth and Well-BEEing with Lauren Berry, Delegating Like a Queen Bee with Pamela Potts and Creating Space to Breath Through Life's Transitions with Joanie Nicholas.

Throughout the day, attendees purchased raffle tickets for luxurious items donated by Chamber members. Attendees also donated new purses to our Pursuing Hope Purse Project benefitting Hillcrest Transitional Housing. Thanks to your generosity, we donated more than 30 purses filled with beauty products!

Special thanks to all our sponsors for making this event a huge success!



Join Pamela's VIP Launch Team!

Gain access to exclusive bonus content as Pamela prepares for the launch of her book, "Every Leader is a Coach." Click [here](#) to sign up!



FESTIVE HOLIDAY TRIVIA AWAITS

December Monthly Membership Luncheon

Join us for a fun afternoon spent putting your holiday knowledge to the test during our monthly membership luncheon Friday, Dec. 15 from 11:30 a.m. to 1 p.m. at UCM's Missouri Innovation Campus.

Wear your festive attire as you compete to determine who really is the No. 1 Christmas fan!

We'll also pay our respects to our outgoing board members.

Special thanks to Door Systems for sponsoring this merry and bright luncheon!



THANK YOU FOR YOUR DEDICATION

Honoring our outgoing Board members



John Beaudoin
KC Communications & Media Matters



Jennifer Craig
ReDiscover



Carson Graff
BMO Bank



Lynn Hinkle
Great Southern Bank



Bev Howe
B&T Specialties



Laurie Johnson
John Knox Village



Jason Langston
Farmers Insurance- Jason Langston Agency

PROMOTE YOUR BUSINESS

2024 Sponsorships & Marketing Opportunities



As you plan your advertising for 2024, don't forget the benefit of marketing through the Chamber. Available only to our members, you receive the exclusive opportunity to sponsor signature events, networking and advocacy events as well as marketing through Chamber communications.

OPTIONS INCLUDE:

Monthly Membership Luncheon: \$350
Listed on online events calendar, newsletters, representative to speak 3-4 minutes at event, two complimentary tickets, opportunity to place marketing materials at tables

Chamber After Hours: \$250
A lively networking event held at the sponsor's location. Get approximately 40 members in the doors of your business and showcase everything you have to offer. It's an ideal atmosphere to market your business to Chamber members.

Chamber Before Hours: \$200
Sponsors host a caffeinated meet-and-greet session for early-birds at their business. These easy-going events bring approximately 35 members into your business on average. It's a great

way to promote your business to multiple members at once over a cup of coffee.

Chamber events reach a broad audience with opportunities to engage with other businesses, business owners, Lee's Summit residents and more. Sponsorships are a great way to show support and show off your business in the community.

We are currently securing sponsorships for 2024 with many spots already filled, so if you are interested or would like more information, **contact Megan Gray at 816.524.2424** or by email at **mgray@lschamber.com**.



MEMBER NEWS

POWELL GARDENS FESTIVAL OF LIGHTS

Enjoy an exclusive, Chamber-only offer, on group rates to Every Festival of Lights! This outdoor lighted path features Crystal Chambers by Quixotic, a Neon Magic Tree, Santa and Mrs. Claus (Fridays and Saturdays through Dec. 23), lighted displays, Peppermint Warming Station and more! Plus, use exclusive, Chamber-only code "CHAMBER10" at checkout and spread joy with a Powell Gardens membership. Members enjoy free festival admission and parking, discounts and more!



GIVE JOY THIS HOLIDAY SEASON

Kids in foster care hurt during the holidays, but gifts help give joy. Last year, FosterAdopt Connect provided gifts to more than 1,500 children during the holidays. With the generosity of donors like you, foster kids can have happier childhoods. To match with a child or donate to support, [visit fosteradopt.org/event/givejoy](https://www.fosteradopt.org/event/givejoy).



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Check out a new selection of holiday gifts from Colonial Gardens at colonialgardensk.com. You can even pre-order a pie — a great way to make life a little easier this time of year.

HAPPY HOUR WITH A CAUSE

Join exterior Plus Roofing for a Christmas Food Drive Dec. 7 from 4:30-6 p.m. at Headquarters Winery & Mercantile in Harrisonville, Missouri. Get together to bring some magic to families this Christmas season! Be sure to bring cash or a check with you and enjoy networking with a purpose! All proceeds benefit Lee's Summit & Harrisonville Schools.



PLENTY OF OPPORTUNITIES TO NETWORK

Register online at lschamber.com!



RECESS FOR SUCCESS

Guts & Humor:
How Happy People Sell More with Mike Montague
4-5:15 p.m. | Dec. 5 | Missouri Innovation Campus

In this interactive session, you'll use guts and humor to explore five benefits of being more happy in your life and career. Sponsored by Embrace the Grape Beverage Catering.



HOLIDAY RECEPTION

5-7 p.m. | Dec. 6 | Lone Summit Ranch

Come join us for a holiday party as we mingle and jingle throughout the evening amongst new and familiar faces! Enjoy tasty appetizers from member businesses as you learn more about area nonprofits. Wear your festive attire!

Sponsored by Country Club Bank.



HOLIDAY TRIVIA & MORE Monthly Membership Luncheon

11:30 a.m to 1 p.m. | Dec. 15 | Missouri Innovation Campus

Join us as we take part in some holiday trivia and honor our outgoing Board members. Wear your festive attire! Sponsored by Door Systems.



YOUNG PROFESSIONALS Gift Wrapping at Hillcrest Transitional Housing

Noon to 2 p.m. | Dec. 7 | Hillcrest Transitional Housing

Enjoy pizza and snacks as we wrap gifts at Hillcrest Transitional Housing in Lee's Summit.



YOUNG PROFESSIONALS Gift Wrapping at Pro Deo Youth Center

2-4 p.m. | Dec. 14 | Pro Deo Youth Center

Bring joy to youth in Lee's Summit this winter. Join us as we wrap gifts for students at Pro Deo Youth Center.

WELCOME TO OUR NEWEST CHAMBER MEMBERS

Since Nov. 1

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cit46532@adobe.com
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(816) 305-6894
horsepowerkids.org
P.O. Box 15

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www.kcfloorworx.com
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(816) 525-4227
103 NE 291 Highway

MEMBER RENEWALS

The following are this month's renewals and the number of years they've been members:

Abacus Accounting Solutions, LLC.	1	Select Physical Therapy - EPIC Sports Lodge	7
Signature at West Pryor	1	Ask Cathy Marketing Group LLC, Keller Williams	7
Jordan Straits Design	1	Andy's Frozen Custard	8
D-BAT Lee's Summit.	1	Marian Hope.	8
ADT	1	Historical Society of Lee's Summit	9
Tyler Birk, Guild Mortgage Loan Officer	1	Speaks Chapels	9
Legacy for LS Parks Foundation	1	Down To Earth Services LLC	9
Pan Caliente KC	1	Dana R. Arth CPA, LLC.	10
Soderburg Roofing & Contracting.	1	Bridge Space	10
Vanguard Villas	1	Lee's Summit MSTA.	10
Link 2 Lee's Summit.	1	Select Physical Therapy - Melody Lane	10
Frannie O. Property Solutions	1	School of Rock	10
LANE4 Property Group, Inc.	1	Community Services League.	10
First Bank Mortgage - Mike Cannady, Loan Officer	1	Select Physical Therapy - Douglas St	10
St. Paul's Episcopal Church.	2	Summit Park Church	10
Globe Life - DiFilippo Agency	2	Sarpino's Pizzeria	11
Kelly Construction Group.	2	Our Lady of the Presentation Catholic Church.	11
Larry Van Tol	2	Our Lady of the Presentation Catholic School	11
Adjuster4you.com.	2	Command Research, LLC.	12
Taco-Holics Club	2	KC Constructors, Inc.	12
Treasure Advertising	2	Summit Theatre Group.	12
Energy Tech Solutions	2	Law Offices of Jonathan R. Whitehead	12
Sterling Pharmacy.	2	Pro Deo Youth Center.	13
Petland Lee's Summit.	2	Bruce Holiman State Farm Insurance.	17
Return to Nature	2	Heritage Companies	17
Carmen's Cantina & Mexican Grill	2	Morehead Agency, LLC	18
Amy Schield Coaching	2	Lee's Summit Roofing.	19
Mathnasium of Lee's Summit LLC.	3	Crowley Furniture.	19
Firebirds Wood Fired Grill	3	Our Lady of the Presentation Early Childhood Center	20
Meinershagen & Co., LLC.	4	Lee's Summit CARES	21
Real Property Management Consultants.	4	AssuredPartners.	21
Accounting & Tax Solutions, Inc.	4	Spilker McKeone & Nelson PC	24
The Downtown Deli and FLAVOR Spice Shop & Specialty Food Market	4	Space Center Kansas City, Inc.	27
Checklist Media	4	Missouri Central Credit Union	30
US Asset Services, LLC	5	Lee's Summit Fire Fighters Local 2195	36
Heartland Podiatry, PC	5	Comcast Cable.	38
FosterAdopt Connect.	5	ABI Corporation	38
ReeceNichols Lee's Summit	5	Lee's Summit Medical Center	46
Harbor Hospice	5	Berry Jennings State Farm Insurance	49
Pearl Tavern	5	Blackwell, Nill & Francois, DDS, PC	50
The Williams Group.	6		
Nothing Bundt Cakes	6		
B & B on Madison.	6		
Pet Supplies Plus	6		
The Goddard School-New Longview	7		
Topgolf	7		

THANK YOU!



MAKE THE MOST OF YOUR MEMBERSHIP

Package your dollars for 2024!

As you plan for the upcoming year, consider the opportunities the Lee’s Summit Chamber provides in promoting your business. Members receive the exclusive opportunity to be a part of the partnership program, in addition to your membership investment.

Chamber partnerships are a unique marketing tool reaching both Chamber member businesses, as well as the local community. Your business automatically gains the publicity and brand recognition you need, in a positive and receptive environment in front of a number of business and community leaders year round.

The Chamber offers a variety of partnerships, allowing you to combine all or some of our events into one package. We have created a menu from which you can customize your partnership. If you are already planning to participate in some of our events, a partnership package can save you money – and gives you great year-round exposure in our weekly e-blasts, Chamber Link newsletter, Chamber publications, signage and more.

Take a look at the next page and consider the opportunities, then select the package that best fits your business.

The deadline to sign up for a 2024 Partnership Package is **Friday, Dec. 8, 2023**. You’re welcome to pay in 2023, or may request to be invoiced after the first of the year, depending on your preference. If you have any questions, please call or email President Matt Baird at your convenience at 816.524.2424 or mbaird@lschamber.com.

If you would prefer to sponsor individual events, we will be providing a list of those options in the near future so that you can budget accordingly. These options range from small to large event sponsorships. Monthly event sponsorships are sold on a first-come, first-served basis so if you are interested, we would encourage you to act quickly! Call the Chamber office to reserve your spot.

Partnership LEVELS

PLATINUM

Select up to \$8,100
but pay only \$7,500

GOLD

Select up to \$6,100
but pay only \$5,500

SILVER

Select up to \$3,300
but pay only \$3,000

BRONZE

Select up to \$1,600
but pay only \$1,500



A NIGHT OF ELEGANCE & GRANDEUR

The Chamber's annual Gala is scheduled to take place **Saturday, Feb. 17 2024** at John Knox Village!

With a live and silent auction, dancing, fantastic food and a VIP Experience, the annual gala is not only a Chamber fundraiser, but also the funnest night of the year!

Planning is well underway as we expect nearly 500 Chamber members and gusts to be in attendance.

We are currently accepting donations for the Live and Silent Auctions. Donating an item to the auctions is a great way to show your support and gain exposure. You are welcome to customize your donation to represent your business.

Donation ideas include:

- Apple products
- Drones, Fitbits, GoPros, etc
- Gaming consoles
- Chef's table at a restaurant

- Concert tickets/suite
- VIP tours/experiences
- Hot air balloon ride
- Club memberships
- Private parties for groups
- Season tickets to local theatres, symphonies, etc
- Kids toys & accessories
- TopGolf parties
- Sporting event tickets
- Helicopter tour rides
- Wine or liquor tastings

The following sponsorships are also currently available:

- \$1,200 Live Auction Sponsor
- \$1,200 Entertainment Sponsor
- \$1,200 Wine & Spirits Pull Sponsor

To learn more, contact **Director of Special Events Megan Gray** at mgray@lschamber.com.



EVENTS THIS MONTH

Please note: All events are subject to change. Please visit LSchamber.com for the most up-to-date information.

December 5

- 9:15 a.m., New Member Orientation, Chamber Office
- 11:30 a.m., Ambassador Committee Meeting, Chamber Office
- 4 p.m., Recess for Success, Missouri Innovation Campus

December 6

- 5 p.m., Holiday Reception, Lone Summit Ranch

December 7

- 8 a.m., Health & Human Services Committee, Whistle Stop Coffee & Mercantile
- 11 a.m., Ribbon Cutting: IV Nutrition, 1317 NE Douglas St.
- Noon, Chamber Young Professionals Gift Wrapping, Hillcrest Transitional Housing

December 11

- 3 p.m., Groundbreaking: TM Fieldhouse, 1610 SE Hamblin Rd.

December 12

- 8 a.m., Leadership Lee's Summit Program: Closed Meeting
- 4:30 p.m., Networkers at Noon Leads Group Holiday Happy Hour, Konrad's Kitchen

December 13

- 8 a.m., Business Development Council, Chamber Office
- 8:30 a.m., Education Committee Meeting, Summit Christian Academy
- 2 p.m., Ribbon Cutting: Blush Fitness, 1333 NE Douglas St.

December 14

- 8 a.m., Executive Committee Meeting, Chamber Office
- 2 p.m., Young Professionals Wrap Party with Pro Deo, 214 NE Chipman Rd.
- 4 p.m., Ribbon Cutting: ComForCare, 688 SE Bayberry Ln. Suite 103A

December 15

- 7:30 a.m., Governmental Relations Committee Meeting, Missouri Innovation Campus
- 11:30 a.m., Monthly Membership Luncheon, Missouri Innovation Campus

December 19

- 11 a.m., Diversity and Inclusion Committee, Bridge Space
- 3 p.m., Annual Gala Task Force Meeting, Chamber Office

December 20

- 11 a.m., Young Professionals Committee Meeting, Chamber Office
 - Noon, Board of Directors Meeting, TBD
- 3 p.m., Gala Task Force Meeting, Chamber Office

December 25

- Chamber Office Closed

December 26

- Chamber Office Closed



LEE'S SUMMIT
CHAMBER

2023 Partners

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CEAH Realtors
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Door Systems, Inc
Edward Jones-Joel Wilson
John Knox Village
KC Dumpster
Kansas City Cannabis Co.
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First Federal Bank
GEHA
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Johnny's Tavern Lee's Summit
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Level Up Concrete Lifting
LifeGoals Strategies Group/ Rodney Loesch CFP
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Missouri Central Credit Union
Mr. Handyman of Lee's Summit
Parker Swearngin
Simmons Bank
TPC Interiors, Inc.
Unity Village
Weed Man