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Over 100 business professionals gathered on Friday, October 19th for Fun Fifth Friday, a new networking opportunity hosted by the Chamber, Sandler Training-Driskill Business Development Grp, Inc and Neighborhood Cafe.

Yours Truly, S LEE'S SUMMIT

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Partnerships Sign Up Available Through December 3

As you plan for the upcoming year, consider the opportunities the Lee's Summit Chamber provides in promoting your business. Members receive the exclusive opportunity to be a part of the partnership program, in addition to your membership investment.

Chamber partnerships are a unique marketing tool reaching both Chamber member businesses, as well as the local community. Your business automatically gains the publicity and brand recognition you need, in a positive and receptive environment in front of a number of business and community leaders year round.

The Chamber offers a variety of partnerships, allowing you to combine all or some of our events into one package. We have created a menu from which you can customize your partnership. If you are already planning to participate in some of our events, a partnership package can save you money – and gives you great year-round exposure in our weekly

e-blasts, Chamber Link newsletter, Chamber publications, signage and more.

Take a look at the partnership brochure and consider the opportunities, then select the package that best fits your business. The deadline to sign up for a 2022 Partnership Package is Friday, December 3, 2021. You're welcome to pay in 2021, or may request to be invoiced after the first of the year, depending on your preference. If you have any questions, please call or email me at your convenience at 816.524.2424 or mbaird@lschamber.com.

If you would prefer to sponsor individual events, we will be providing a list of those options in the near future so that you can budget accordingly. These options range from small to large event sponsorships. Monthly event sponsorships are sold on a first-come, first-served basis so if you are interested, we would encourage you to act quickly! Call the Chamber office to reserve your spot.

Yours Truly,

Mat Brid

Matt Baird | President Lee's Summit Chamber 816.524.2424 | mbaird@lschamber.com



Breakfast for Champions Welcomes Charlie Hustle CEO on November 10

Join us for Breakfast for Champions and celebrate entrepreneurship at 7:30 a.m. Wednesday, November 10 at Abundant Life Church. We'll hear from Chase McAnulty, founder and CEO of Charlie Hustle.

A creative vintage t-shirt company founded on respect for the old school and love for that perfect vintage tee. Charlie Hustle's website launched in 2012 with only twelve shirt designs. His KC Heart design became a beloved icon portraying Kansas City pride!

Charlie Hustle has a fully operating warehouse and office, a Heart of KC Foundation, more than 200 licenses, and over 1000 SKU's in its' inventory. Chase has received a number of awards including the 2021 Mr. K Small Business of the Year.

Guests will also hear an update from the entrepreneurial organization, Velocity Lee's Summit.

This event is open to non Chamber members, as well as, members, so feel free to invite a friend and join us on November 10th. Tickets are available for purchase at LSchamber.com.

Fun Fifth Friday Hosts Over 100 Professionals on Oct. 29th

Over 100 business professionals participated in Fun Fifth Frida on October 29th. The event was hosted at Bridge Space, 210 S Market Street, by the Lee's Summit Chamber, Sandler Trainin, Driskill Business Development Grp, Inc. and Neighborhood Ca



Jeff Driskill lead the group through a series of speed networking drills providing ice breaker questions and inspirational talk about ho to network more effectivel "Please understand," said Driskill, "it's not about you

closing the sale today. That's not what makes this a successful To purchase tickets go to kcmavericks.com/buytickets and day for you. It's about connecting with other people, other use promotional code "LS" for a discount. professionals, and their networks."

If you are looking to expand your network and connect with business professionals in the Lee's Summit community-this event is for you! Keep an eye out for upcoming dates in 2022.





Sponsored by:



Community merica

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Simmons Bank.

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Lee's Summit Night at Cable **Dahmer on November 9**

day	It's time to represent
SW	your hometown pride
	at Lee's Summit night
ng-	
Café.	at Cable Dahmer Arena
	for the Kansas City
	Mavericks verses Wichita
	Thunder game. They will
g	be paying tribute to the
	City of Lee's Summit with
W	a special performance
ly.	of the national anthem by Pleasant Lea Elementary School
	Choir and ceremonial puck drop by Chamber president,
	Matt Baird.

EJC B.A.S.H. RECAP

Members of six Eastern Jackson County Chambers attended the EJC BASH presented by Evergy on Wednesday, October 13 from 4:30-7 p.m. at Stoney Creek Hotel & Conference Center. Represented chambers included Independence, Raytown, Grandview, South Kansas City, Blue Springs and Lee's Summit.

It was a night of networking, vendor showcases, prize drawings, heavy hors d'oeuvres provided by Kansas City Catering and much more!

Thank you to all the MVP sponsors who participated in this event:

> Ain't Yo Momma Kitchen Corporate CopyPrint Dutzel's Cathering Entertainment Systems, Inc. **GFI** Digital Kansas City Cannabis Lighthouse Legal, LLC Matchstick Websites Print Graphics **SERVPRO of Lee's Summit** Theme Strategic Proposals

*Bold indicates Lee's Summit Chamber members



Holiday Reception Task Force Seeks Food Vendors

We are looking for Chamber member food vendors to showcase their business by providing appetizers for the Holiday Reception on Thursday, December 2 at Lone Summit Ranch.

This festive event brings more than 300 community members together to socialize and celebrate the approaching holiday season while raising money and food for local non-profits.

Participating food vendors have the opportunity to provide samples of their offerings in front of a diverse business audience including members from Lee's Summit Economic Development Council and the Lee's Summit Chamber.

If you are interested in participating please contact Cathy Young at 816.524.2424 or at cyoung@lschamber.com. Deadline to participate as a food vendor is November 12.

Kicking Off the Giving Season

Young Professionals December Service Project

This December the Chamber Young Professionals committee is putting together 50+ care packages for homeless individuals. They are partnering with Our Lady of Presentation to distribute the packages on December 13th in downtown Kansas City.

The committee is seeking donations now through December 7 and items can be donated at the Monthly Membership Luncheon, the Chamber office or these participating businesses: Hotworx-Lee's Summit, Evergreen Chiropractic, Ballentine

Insurance Agency, and Security Bank (Main Street Branch).

If you would like to support this project please consider making a monetary contribution or donating one of the following items:

Gloves	Stocking Caps
Handwarmers	Non-perishable Snacks
Mini Flashlights	Travel Size Deodorant
Heavy Socks	Body Wipes

Chamber Angel Tree

The Chamber is supporting Lee's Summit Social Service this year as an official Angel Tree location here in Lee's Summit. The Angel Tree program is an annual initative during the holiday season that provides gifts of new toys, winter coats, clothing and other helpful items to those in need. If you are interesting in participating, stop by the Chamber office to choose an individual (or two!) from the Chamber tree and bring the unwrapped gift back to the Chamber no later than December 3rd.

Chamber Before Hours Volunteer Event

November is a month where we are reminded to be thankful and giving, so in the spirit of Thanksgiving you are invited to join us on November 16 from 8-10 a.m. for a volunteer event at Coldwater. Coldwater is a local nonprofit in Lee's Summit whose mission is to build friendships that foster hope in our community while providing food and clothing for those in need. We will come together to package Thanksgiving meal kits for families in need, and help Coldwater meet their goal to distribute 350+ kits complete with 10-12 pound turkeys and side dishes this year!





Matches or Lighters Mini Hand Sanitizers





Ribbon Cutting & Groundbreaking Celebrations

Mathnasium of Lee's Summit LLC



On Friday, October 1, members gathered to celebrate a ribbon cutting for Mathnasium of Lee's Summit LLC, 217 S Route M-291.

Mathnasium is a math only learning center that services students grade 2-12 with math tutoring. They provide tutoring in person or through virtual instruction. Visit *mathnasium.com/leessummit* for more information.

Scooter's Coffee - Rice Rd



Scooter's Coffee, 707 NE Rice Road, celebrated a private ribbon cutting on Friday, October 1.

Scooter's Coffee is a convenient, drive-thru, speciality, coffee shop located off of 291-Highway on Rice Road. For more information visit *scooterscoffee.com*.

Buff City Soap



Chamber members celebrated the opening of Buff City Soap with a ribbon cutting on Friday, October 8.

Buff City Soaps is on a mission to create handmade products that are free of harsh ingredients. Visit *buffcitysoap.com* or their retail lcoation for a full list of products.

291 Nutrition & Energy



291 Nutrition & Energy, 1219 NE Rice Road, celebrated their ribbon cutting on Wednesday, October 6.

291 Nutrition & Energy is your go-to shop for gourmet protein shakes and energy teas with options for any diet. Stop in today!

Resource Health Services



On Thursday, October 7, members gathered to celebrate a ribbon cutting for Resource Health Services, 217 S Route M-291.

Formerly known as Rachel House, Resource Health Services offers a variety of care services for unplanned pregancy including education services, counselling, and STD testing & treatment. Visit *resourcehealth.org* to learn more.

The Donovan



The Donovan recently opened in Lee's Summit and on Thursday, October 14 Chamber members celebrated with a business field trip and ribbon cutting.

The Donovan are newly built, luxury apartments found in the heart of Lee's Summit. The property offers beautiful amenities and is just minutes from a popular shopping area. Find them online at *thedonovankc.com*.

Midwest Distribution



On Tuesday, October 12, Midwest Distribution celebrated a ribbon cutting at 421 NW Capital Drive.

Midwest Distribution services retail and convenience shops with snacks, candy and other items. To learn more visit *mwdistribution.com*.

The Level Salon



Tuesday, October 19 marked the ribbon cutting of The Level Salon, 309 NE Douglas Street.

Found in downtown Lee's Summit, The Level Salon is a brand new hair salon with decades of experience. For a full list of services visit them online at *vagaro.com/us04/thelevelsalon*.

Ribbon Cuttings Cont.

Stretch Zone



On Thursday, October 21, members gathered to celebrate a ribbon cutting for Stretch Zone, 940 NW Pryor Road, Suite B.

Stretch Zone is pioneering the next great wellness trend: stretching! They use a new trademarked method of stretching called The Stretch Zone Method to guide patients into greater range motion and reflexibility. You can find them online at *stretchzone.com*.

Evergreen Chiropractic



Chamber members celebrated the opening of Evergreen Chiropractic, 102 SE 4th Street, with a grand opening party and ribbon cutting on Thursday, October 28.

Located in downtown Lee's Summit, Evergreen Chiropractic specializes in women's, pediatric, prenatal and family wellness. To learn more about chiropractic care and Evergreen Chiropractic, visit *evergreenchirokc.janeapp.com*.

Member Renewals

The following are this month's renewals and the number of years they've been members:

City of Lee's Summit	56
Lee's Summit Medical Center	44
Eastridge Family Dental	43
Walmart – North	37
Hollis + Miller Architects	35
Talley's Auto Body, Inc.	33
Lawler Gear Corporation	32
Powell Gardens, Inc.	32
Summit Litho, Inc	31
Hy-Vee, IncEast	30
Lee's Summit Municipal Airport	30
RCE-Lighting, Energy, & Technology	26
ServiceMark Telecom	26
Hy-Vee, IncWest	25
Lewis Law Office, P.C.	24
Adams Toyota – Scion Lee's Summit	23
New Age Graphics	23
The Auto Clinic	23
Penmac, Inc.	20
RED Development	20
B & L Plumbing Service, Inc.	19
Baird Realty Group	19
Cosentino's Price Chopper-Lakewood	19
Harmon Floor Covering, Inc.	19
Julia E. Hampton, CPA, PC	19
Langsford Development Co.	19
Quick Clean Car Wash	19
Rotary Club of Lee's Summit	19
Summit Christian Academy	19
Lakeview Nursery & Stone	18
Lee's Summit Sunrise Rotary Club	18
Summit Eye Center, LLC	18
WinterStone Golf Course	18
Lee's Summit Symphony Orchestra	16
Akira Spa & Salon, L.L.C.	15
Columbia College-Kansas City	15
Denker Law Firm LLC	15
Lund Law Offices, LLC	15
Hillcrest Transitional Housing	14
Rejuvenate Mind-Body Wellness Center	14
SERVPRO of Lee's Summit	14
Tingle Flooring	13
LK Communications, LLC	12
Lee's Summit Downtown Rotary Club	12
Realty Executives of Kansas City—Allen	12
The Law Office of Kelly, Symonds & Reed LLC	12
Destination Home Team Realtors	11
Eagle Fluid Power, Inc.	11
Freeland Photography	11
Historic Space at The Stanley	11

Thank you for your continued support!

Member News & Events

2022 Artisan Home Tour to Feature 10 Custom Homes, Support JDRF

The Home Builders Association of Greater Kansas City (KCHBA) is proud to announce the 2022 Artisan Home Tour will be hosted the first three weekends in June (June 3-5, 10-12, and 17-19).

Presented by Ferguson Enterprises and Samsung, this tour will feature 10 unique and luxurious homes built by some of Kansas City's finest custom home builders. KCHBA



Sign Language Signs Installed in Lee's Summit Parks

Lee's Summit, MO – Lee's Summit Parks and Recreation (LSPR) has worked with Girl Scout Troop 3642 to install sign language signs in popular Lee's Summit Parks. These signs allow for children to learn sign language and increase inclusivity with American Sign Language (ASL) users through communication in parks and playgrounds.

Girl Scouts from troop 3642 include Kaelyn Bobal, Kaylee Conrad and Samantha Wozniak. This project for the Girl Scout cadettes is considered their Girl Scout Silver Award – the highest honor a cadette can achieve. The Silver Award is a sustainable project that offers a long-term impact in the community.

"I am so impressed with my troop," Jessica Bobal, Girl Scout Troop 3642 leader said. "They have received the highest reward during the pandemic. They all stuck to the project and I am very proud of their efforts."

The signs display ASL phrases that are easy to learn and helpful for children and people who are non-verbal, deaf/hard-of-hearing, and/or on the autism spectrum. There is also a sign for the American Manual Alphabet to help spell. Signs are placed at playgrounds at Lea McKeighan Park north and south, Miller J. Fields Park, Charles David Hartman Memorial Park, and Lowenstein Park. The signs are funded by the Community Grant Application presented by Truman Heartland Community Foundation's Grant Committee.

For more information, please visit LSParks.net or call LSPR at 816-969-1500.

is partnering with JDRF (formerly known as the Juvenile Diabetes Research Foundation) as its charitable partner for the 2022 Artisan Home Tour. JDRF is the leading global organization funding type 1 diabetes (T1D) research. Some 1.25 million Americans are living with T1D, including about 200,000 youth (less than 20 years old) and more than 1 million adults (20 years old and older).

"We are excited to support JDRF for the 2022 Artisan Tour," said Scott Bickford, chair of the 2022 Artisan Home Tour Committee. "People with T1D are some of the most vulnerable during the Covid-19 pandemic so we are thrilled to be able to support research to find a cure by hosting this tour."

Leading up to the tour, the Artisan builders and JDRF youth ambassadors will work together to raise awareness of T1D. JDRF youth ambassadors will follow each home's construction process and share their stories on social media throughout the process. Look for these hashtags on Facebook as the tour nears: #artisankc #kchba #jdrfkc and #hometourforacure.



November Networking Opportunities & Seminars

Register for the events below online at LSchamber.com under the Calendar of Events



Join us from 4:30-6 p.m. Thursday, November 11 for Chamber After Hours at LifeGoal Strategies Group -Rodewald and Loesch, 1741 NE Douglas St., Suite 100.

Join us for a Chamber networking event at LifeGoals Strategies Group. Attendees will meet and celebrate Veterans both past and present at LifeGoals Strategies Group to mix and mingle with fellow Chamber members.



Join us from 8:00–10:00 a.m. Tuesday, November 16 for a Chamber Before Hours at Coldwater, 838 SW Blue Parkway.

November is a month where we are reminded to be thankful and giving, so you are invited to join the Chamber in giving their time to Coldwater! Come volunteer with us and help us package Thanksgiving meal kits. We will meet at Coldwater at 8 a.m. and plan to help until around 10 a.m.

Join us for LUNCH Yours Truly, IS LEE'S SUMMIT

11:30 a.m.–1 p.m. Friday, November 19 Gamber Community Center, 4 SE Independence Ave.

Economic development is in a contant state of motion especially here in Lee's Summit, so we are excited to share a panel of Lee's Summit economic development experts at our upcoming member luncheon. Come ready to learn what these leaders of the field are seeing in both private and public sectors right here in the Lee's Summit community. Reservations Required.

Sponsor: Summit Strength Physical Therapy, LLC

RECESS for SUCCESS

exercising your mind, strengthening your business

Quickbooks 101 - Master the Basics! 4-5:15 p.m. | November 2 | Missouri Innovation Campus Speaker: Barrett Evans, Kansas City Business Solutions

At the root of success lies a solid foundation in bookkeeping and financial organization. The presentation is designed to get people to think outside of the tax accounting box and include the variety of valuable financial data that belongs to your business.

Sponsor: Checklist Media

Welcome to Our Newest Chamber Members

Angel Home Care

Larry Ndango 324 SE CANTER CIRCLE LEES SUMMIT, MO 64082-8218 (816) 419-1294 E: angelcare03@gmail.com AngelHomeCareLLC.com

Awesome Talks

Cam F Awesome 8028 WAVERLY AVE KANSAS CITY, KS 66109 (913) 915-9251 E: hi@camfawesome.com camfawesome.com

Bask Solar Company

Winston Riley 1212 NE BALL DRIVE LEE'S SUMMIT, MO 64086 (816) 207-9899 E: basksolarco@gmail.com AskMeAbout.solar

Susan Coffman

1030 TAM O SHANTER DRIVE KANSAS CITY, MO 64145 (816) 835-3459 E: coffman.susan@gmail.com

The DRIPBaR Lee's Summit

Shynel Krause 930-M NW BLUE PKWY LEE'S SUMMIT, MO 64086 (816) 838-2330 E: shynel.krause@thedripbar.com thedripbar.com

Elevate Design + Build Angie Beerup 350 SW LONGVIEW BLVD. SUITE E1 LEE'S SUMMIT, MO 64081 (816) 622-8826

Kingdom Stone

Blake Lawrence 1302 SW MARKET STREET LEE'S SUMMIT, MO 64081 (816) 607-7034 E: blake@kingdomstones.com KingdomStones.com

Lakewood Family Therapy

Cary Corley 3367 NE RALPH POWELL RD LEE'S SUMMIT, MO 64064 (816) 663-9751 E: cary@lwfamilytherapy.com lwfamilytherapy.com

Mokan Photo Booths

Kristy Sidwell 320 SE DOUGLAS STREET LEE'S SUMMIT, MO 64063 (816) 945-6440 E: info@mokanphotobooths.com mokanphotobooths.com

Visit LSchamber.com for a complete list of members in our online Member Directory.

Registering for events is easy at LSchamber.com! Just click on the event you wish to attend and log in with your member ID. Need help or don't know your password? Call 816.524.2424 for help.

E: angie@elevatedesignbuildkc.com elevatedesignbuildkc.com

Sideliner Sports

Tony Wrisinger 141 NE MISTY MEADOW LANE LEE'S SUMMIT, MO 64064 (816) 810-6557 E: tony@sidelinersports.com slr.news

Technology Solutions

David Cook 252 NW EXECUTIVE WAY LEE'S SUMMIT. MO 64063 (816) 820-0565 E: david@techsols.biz techsols.biz

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Member SIPC

NOVEMBER 2021 CALENDAR

Please note: all events are subject to change. Please visit LSchamber for the most up-to-date information.

November 2

4 p.m., Recess for Success

TOPIC: Quickbooks 101- Master the Basics! SPEAKER: Barrett Evans, Kansas City Business Solutions LOCATION: Missouri Innovation Campus, 1101 NW Innovation Parkway SPONSOR: Checklist Media

November 3

12 p.m., Annual Gala Task Force Meeting, Chamber Office

November 4

8 a.m., Health & Human Services Meeting, Chamber Office & Zoom

November 4

11:30 a.m., **Young Professionals Luncheon**, Gamber Community Center, 4 SE Independence Avenue

November 8

3:30-5 p.m., **Chamber 101: Get Plugged In,** ReeceNichols Lee's Summit-Dumas & Flanagan, 222 SW Main Street

November 9

8 a.m., Business Development Council Meeting, Chamber Office

November 10

7:30 a.m., **Breakfast for Champions,** Abundant Life Church, 414 SW Persels Road

12 p.m., **Ambassador Committee Meeting**, Chamber Office 4:30 p.m., **Ribbon Cutting**, City of Greenwood, 709 W Main Street, Greenwood

November 11

4:30 p.m., **Chamber After Hours**, LifeGoal Strategies Group- Rodewald and Loesch, 1741 NE Douglas St., Suite 100

November 12

8 a.m., Council of Chairs, TBD

November 15

8 a.m., Executive Committee Meeting, Chamber Office

November 16

8-10 a.m., **Chamber Before Hours**, Coldwater, 838 SW Blue Parkway 11 a.m., **Diversity & Inclusion Committee Meeting**, Chamber Office & Zoom 3:30 p.m., **Membership Committee Meeting**, Chamber Office

November 17

8:30 a.m., **Education Committee Meeting**, Summit Christian Academy 1500 SW Jefferson Street

11 a.m., **Young Professionals Committee Meeting**, Chamber Office 12 p.m., **Board of Directors Meeting**, Missouri Innovation Campus, 1101 NW Innovation Campus

November 19

7:30 a.m., **Governmental Relations Committee Meeting**, Missouri Innovation Campus, 1101 NW Innovation Campus 11:30 a.m., **Monthly Membership Luncheon** TOPIC: Lee's Summit Economic Development Panel SPONSOR: Summit Strength Physical Therapy, LLC LOCATION: Gamber Community Center, 4 SE Independence Avenue

November 30

2 p.m., Ribbon Cutting, CycleBar Lee's Summit, 910-W NW Blue Parkway



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